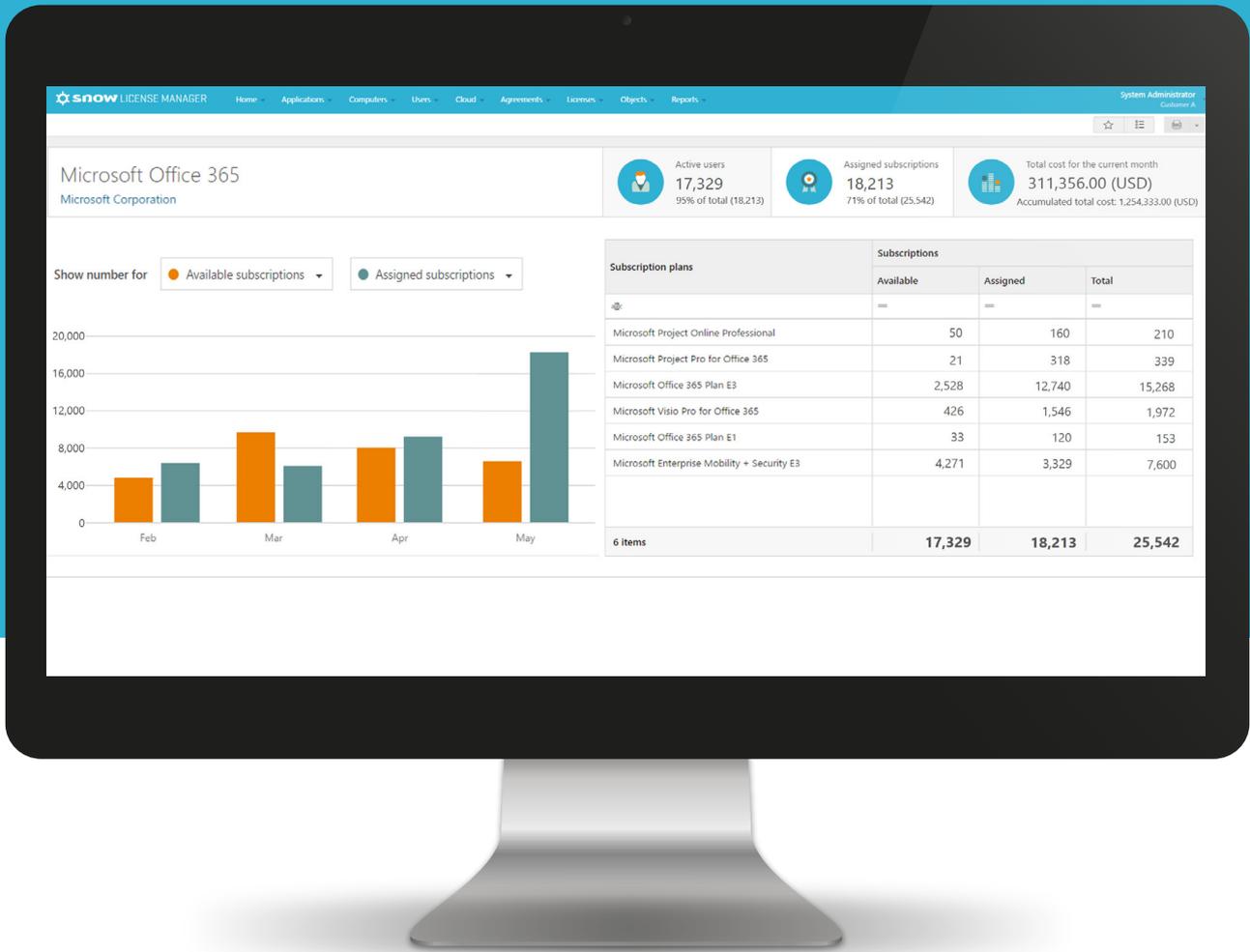


SNOW FOR OFFICE 365

ACCELERATE CLOUD MANAGEMENT & SAVINGS



Snow for Office 365 provides granular, centralized, usage-focused visibility of all Office 365 usage and spend, enabling effective application management and cost control



SNOW FOR OFFICE 365

Snow for Office 365 empowers organizations to take full advantage of the promise and potential of Microsoft Office 365. As the most used SaaS application in the world, Office 365 delivers lower maintenance and hardware costs and users benefit from always-on access to email and files. However, the very ease of use that drives adoption of SaaS applications such as Office 365 also drives enterprises to waste up to 30% of their cloud spend in the form of over-provisioning of user accounts, excessive account entitlement and duplication of on-premises licenses.

Snow for Office 365 solves these challenges by delivering an integrated view of Microsoft Office users, usage and cost across device-based, Office 365 and mobile deployments. Automated, approval-driven workflows provision new users, harvest and reassign licenses and adjust subscriptions based on individual usage.

Snow for Office 365 provides significant savings in subscription, maintenance and administration costs. Its dashboards deliver accurate reporting of current deployments, enabling organizations to understand the full impact of what subscriptions are needed.

SCENARIO	SNOW FOR OFFICE 365 SOLUTION
PLANNING TO MIGRATE TO OFFICE 365	Delivers an accurate picture of what is actually needed-instead of speculation-saving on subscriptions from 'day one'
STALLED MIGRATION TO OFFICE 365	Identifies under- and un-used licensing and subscriptions to deliver cost and resource savings, getting migrations back on budget and on schedule
ACQUISITION OR MERGER	Accurately import and consolidate license and Office 365 subscription data, leveraging a new pool of available subscriptions along with potential savings
RENEWAL OR TRUE-UP ON LICENSING/SUBSCRIPTION	Provides actionable insight renewal needs based on application-level usage information, enabling efficient renewal decisions
REDUCE ADMINISTRATIVE OVERHEAD	Automated, approval-driven workflows provide self-service access request, time-limited access to expensive services and the ability to automatically shift users to lower cost plans based on usage information

BENEFITS OF SNOW FOR OFFICE 365

Unprecedented visibility of Microsoft Office usage and spend. Provides an integrated view of Microsoft Office users, usage and cost across device-based, Office 365 and mobile.

Identify and eliminate wasted spend. Eliminates wasted Office 365 spend by finding unused and duplicate licenses and automatically harvesting and reassigning licenses.

Drive cost-efficient subscription choices. Enables organizations to select the optimal Office 365 subscription level for each user based on application usage, saving money on expensive, unnecessary subscription levels.

Attack administration cost. Organizations report Office 365 administration cost can equal up to 93% of license cost. Utilize automated, approval-driven workflows to provision new users, harvest and reassign licenses, and automatically assign the most cost-effective subscription plan.

KEY FEATURES AND BUSINESS BENEFITS

DISCOVERY

Snow for Office 365 with Snow Inventory consolidates visibility of all device-based licenses, cloud subscriptions and mobile applications across all employees. It employs automated discovery to provide decision makers with granular, centralized, application-usage level detail of all employees, across all departments and locations. When employee growth, especially through acquisitions and mergers impacts manual reporting accuracy, automated and complete inventory provides data critical to the successful establishment of an accurate license position and spend.

AUTOMATIC DETECTION OF UNUSED SOFTWARE SUBSCRIPTIONS

Snow for Office 365 automatically identifies unused licensing and subscriptions, providing the ability to easily harvest and redeploy licenses. With immediate insight into the total investment and overspend for applications, Office 365 services, device-based licenses or entire subscriptions; decision makers can take immediate action to reduce costs.

SUBSCRIPTION OPTIMIZATION

With continuous visibility and monitoring of what applications are actually being used by employees, organizations can identify overspend for either a single application or a whole product family. Software Asset Managers as well as business unit IT owners can see the potential license optimization opportunities or overspend and allocate existing subscriptions to those that need them, as well as optimize their spend at renewal.

POLICY-DRIVEN SUBSCRIPTION MANAGEMENT AND LICENSE HARVESTING

Policies within an organization can be automated to manage software subscriptions and deliver continuous license harvesting. Snow for Office 365 support advanced provisioning routines such as a 90-day policy which automatically removes subscriptions or applications from users if unused for three months – freeing up the license for another user. Notification steps can be included to enhance flexibility, providing users with an opportunity to restart the application or extend the subscription.

AUTOMATED WORKFLOWS

Snow for Office 365 reduces administrative effort and expense with approval driven workflows that support processes such as self-service access request, provisioning, and deprovisioning. It employs advanced application management processes such as time-based provisioning for expensive applications such as Visio 365, Project 365, and PowerBI Pro. Users are also more likely to contribute to optimizing the use of organizational resources if they are aware of their service consumption and possess the tools to control it.

MIGRATION

Migration to Office 365 can create a multi-year financial commitment. It is critical to select the right subscription level for each user at the time of migration. This can only be done with component-level, usage-focused visibility across all users in the environment, to know whether an application is truly needed. With the Snow for Office 365's integrated view, a consolidated and granular dashboard with built in reports enables decision makers to select the right subscription at migration and at renewal.

ANALYST VIEW

Office 365 customers pay Microsoft up to 80% more over long haul.

Source: ComputerWorld/IDG

SNOW SAM PLATFORM

Slm

Snow license manager

With millions of licenses sold, Snow License Manager is the world's leading SAM solution.

Inv

Snow inventory

The true multi-platform audit solution designed to find devices, audit software installs and track usage.

Srs

Software recognition service

Recognize commercially-licensable applications across the network.

Sic

Snow integration connectors

Integrate Snow's SAM platform with existing Inventory, ITAM and Service Management solutions.

Om

Oracle management option

Cut the costs of managing complex Oracle licenses.

Sos

Snow optimizer for SAP® software

Manage SAP licensing to optimize one of the enterprise's largest software costs.

Vm

Virtualization management

Identify and manage virtual assets across the network.

Ap

Snow automation platform

Define and implement automated process to support software optimization.

Sdm

Snow device manager

A complete enterprise mobility management solution that handles the full lifecycle of mobile devices.

ABOUT SNOW SOFTWARE

Snow Software's Mission: To stop organizations paying too much for the software they consume.

Whether it's through lack of control, lack of understanding or lack of compliance, Snow Software believes that most organizations today end up paying too high a price for their software.

To address this, Snow Software provides Software Asset Management (SAM) solutions designed to ensure that the \$326 billion spent every year on enterprise software is money well spent – ensuring organizations have the appropriate licenses for the software they use – not too many, not too few.

Today, more than 6,000 organizations around the world rely on Snow Software's on-premise and cloud-based SAM platforms to manage software licensing across more than eleven million devices, from mobile to desktop, datacenter to the cloud.

Headquartered in Stockholm, Sweden, Snow Software is the largest dedicated developer of Software Asset Management solutions, with more local offices and regional support centers than any other vendor.

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